

<b>AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT</b>				1. Contract ID Code Firm-Fixed-Price		Page 1 Of 13	
2. Amendment/Modification No.  0004		3. Effective Date  2007MAY25		4. Requisition/Purchase Req No.  SEE SCHEDULE		5. Project No. (If applicable)	
6. Issued By U.S. ARMY TACOM LCMC AMSTA-AQ-ATAB LISA BUTT (586)574-8839 WARREN, MICHIGAN 48397-5000 HTTP://CONTRACTING.TACOM.ARMY.MIL  EMAIL: LISA.BUTT@US.ARMY.MIL		Code W56HZV		7. Administered By (If other than Item 6)		Code	
				SCD PAS ADP PT			
8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)				<input checked="" type="checkbox"/>		9A. Amendment Of Solicitation No.  W56HZV-07-R-0489	
				<input type="checkbox"/>		9B. Dated (See Item 11) 2007APR27	
				<input type="checkbox"/>		10A. Modification Of Contract/Order No.	
				<input type="checkbox"/>		10B. Dated (See Item 13)	
Code		Facility Code					
<b>11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS</b>							
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> is extended, <input checked="" type="checkbox"/> is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing items 8 and 15, and returning <u>2 signed</u> copies of the amendments: (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. <b>FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.</b> If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. Accounting And Appropriation Data (If required)							
<b>13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS</b> It Modifies The Contract/Order No. As Described In Item 14.							
<input type="checkbox"/> A. This Change Order is Issued Pursuant To: The Changes Set Forth In Item 14 Are Made In The Contract/Order No. In Item 10A.							
<input type="checkbox"/> B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).							
<input type="checkbox"/> C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:							
<input type="checkbox"/> D. Other (Specify type of modification and authority)							
<b>E. IMPORTANT:</b> Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the Issuing Office.							
14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)							
SEE SECOND PAGE FOR DESCRIPTION							
<p>Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.</p>							
15A. Name And Title Of Signer (Type or print)				16A. Name And Title Of Contracting Officer (Type or print)			
15B. Contractor/Offeror		15C. Date Signed		16B. United States Of America		16C. Date Signed	
(Signature of person authorized to sign)				By _____ /SIGNED/		(Signature of Contracting Officer)	
NSN 7540-01-152-8070 PREVIOUS EDITIONS UNUSABLE				30-105-02		STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53.243	

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Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

1. Amendment 0004 to Solicitation W56HZV-07-R-0489 is to provide for the following changes:
- a. Correct the reference in paragraph L.5.1.8 to refer to the summaries from L.5.1.7.
  - b. Revise paragraph M.3.8.1.1 to include the Government-owned property factor in the total evaluated cost.
  - c. Add paragraph M.3.8.1.6 to Section M
  - d. Add Clause 52.245-4001 Evaluation of Use of Existing Government-Owned Property
2. As a result of this Amendment 0004, there is no extension to the closing date.
3. Except as provided for herein, all terms and conditions of the solicitation remain unchanged.

\*\*\* END OF NARRATIVE A 0005 \*\*\*

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**Name of Offeror or Contractor:**

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

L.1 PROPOSAL INSTRUCTIONS AND CONTENT

L.1.1 Volume I: The offeror shall submit an electronic version via Email only of their proposal as specified below. All proposal information must be in the English language. The proposal shall include a volume for each factor of the evaluation, and a volume entitled Certification & Representations for the following information:

- a. One copy of SF 33 signed by a person authorized to sign bids, quotations or proposals on behalf of the offeror.
- b. One copy of this solicitation (Sections A-K) with all fill-ins completed.

L.2 Proposal Instructions, Format and Content.

L.2.1 Proposal Format. The proposal shall be submitted in the formats and quantities set forth in this section. The solicitation section Evaluation Factors for Award sets forth evaluation criteria and their relative order of importance to the Government. All proposals shall be in English (American Standard) and shall be in US dollars. Each section of the proposal shall be separable by volume (see below) to facilitate review by the Government. Offers shall be submitted electronically to electronic mailbox offers@tacom.army.mil in the following types and quantities:

Volume Number	Title	Electronic Copies (email only)
	Cover Letter	1
Volume I	SF33/Section K	1
Volume II	Factor 1: Refurbishment Capability	1
Volume III	Factor 2: Performance Risk	1
Volume IIIA	Factor 2: Subfactor 1: Experience	1
Volume IIIB	Factor 2: Subfactor 2: Past Performance	1
Volume IV	Factor 3: Price	1

L.2.2 Proposal Instructions. The proposal should be accompanied by an electronic cover letter (letter of transmittal) which shall identify all enclosures being transmitted in the message. Extreme care and attention should be given to ensure that all required items are included in the proposal. Collateral material (brochures and catalogs), in the English language, are to be sent electronically as an attachment in the email message.

L.2.3 NOTICE REGARDING EMAIL PROPOSALS.

L.2.3.1. Offerors must submit the electronic copies of the offer via electronic mail to \\*HYPERLINK "mailto:offers@tacom.army.mil" offers@tacom.army.mil.

L.2.3.2. Offerors are cautioned that Email is not instantaneous; begin your electronic submission well in advance of the solicitation closing date to ensure that the entire proposal is received in time to be considered for award. If any of your emails are not received by the RFP closing deadline, pursuant to FAR 52.214-1 your proposal may be rejected as late. The offers electronic mailbox will provide a confirmation that each email submission was received. If you do not receive a confirmation for each email sent, you should re-send the submission. If you still do not receive confirmation that your submission was received, contact the PCO/Buyer.

L.2.3.3. Given the volume of data and information to be submitted by offerors in response to this solicitation, and the inherent limitations of email bandwidth, offerors will be required to submit proposals in multiple Email submissions; because of the expedited evaluation schedule, it is critical that all offerors carefully and completely identify the parts and attachments of the proposal so that the Government may quickly and easily distribute the proposal volumes.

L.2.3.4. Offerors shall identify in the email subject line the solicitation number, closing date, context, and the offerors name: example "W56HZV-07-R-0489 (LTV TPER Proposal) DUE XX-XX-07, Message 1 of 5, XYZ Company".

L.2.3.5. The proposal submission will be provided as attachments to a series of emails. The Offerors name, address and contact phone number shall be in the body of the message. In the body of each email message of the proposal the offeror shall also provide an inventory of the attachments provided, and information that accounts for each email in relation to the entire proposal. As an example, this is message 3 of a total of 6 messages comprising the proposal of XYZ Company. Attached to this email are 4 attachments; these attachments comprise parts 1 through 4 of 6 total parts of Technical Performance volume 3. Contractor format is acceptable.

L.2.3.6. Each message attachment shall be appropriately labeled so that it may easily be identified for evaluation, example Volume 4, attachment 1 of 4.

L.2.3.7. Offerors are requested to the maximum extent practical not to provide attachments from multiple volumes within messages; each message should include attachments from only one volume.

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L.2.4 Lateness. The lateness rules for submitted proposals are outlined in FAR 52.215-1 "Instructions to Offerors-Competitive Acquisition," incorporated in to this solicitation.

L.2.5 Electronic Copies. Offerors must submit electronic copies and any supplemental information (such as spreadsheets, backup data, and technical information) using the following:

- (i) Files in either Microsoft Office 2000 or Office XP: Word, Excel, or PowerPoint. Spreadsheets must be sent in a file format that includes all formulae, macro and format information. Print image is not acceptable.
- (ii) Files in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch.
- (iii) Files in HTML (Hypertext Markup Language). HTML documents must not contain active links to live Internet sites or pages. All linked information must be contained within the electronic offer and be accessible offline.

L.2.6 See content instructions for Volume I, Certifications & Representations. Please see FAR 15.207(c) for a description of the steps the Government shall take with regard to unreadable offers:

- (a) If any portion of a proposal received by the contracting officer electronically or by facsimile is unreadable; the contracting officer immediately shall notify the Offeror and permit the Offeror to resubmit the unreadable portion of the proposal. The method and time for resubmission shall be prescribed by the contracting officer after consultation with the Offeror, and documented in the file. The resubmission shall be considered as if it were received at the date and time of the original unreadable submission for the purpose of determining timeliness under 15.208 <http://farsite.hill.af.mil/reghtml/regs/far2afmcfars/fardfars/far/15.htm>(a), provided the Offeror complies with the time and format requirements for resubmission prescribed by the contracting officer. Offerors shall make every effort to ensure that their offer is virus-free. Offers (or portions thereof) submitted which reflect the presence of a virus, or which are otherwise rendered unreadable by damage in either physical or electronic transit, shall be treated as "unreadable" as described above.
- (b) Paper Copies. Paper copies of offers will not be accepted.

L.2.7 Proposals shall conform to the requirements of this solicitation; no alternate proposals will be considered in this procurement.

L.3 Volume II Refurbishment Capability Volume. The offerors Refurbishment Capability Factor Volume shall include the following:

All Offerors shall prepare a Refurbishment Capability Factor proposal addressing (a) Manufacturing facilities, (b) Key Tooling and Equipment, (c) Refurbishment Approach and (d) Availability of Personnel. For proposal preparation and evaluation purposes, the Offeror shall prepare its proposal and provide a plan based on the contract delivery requirements in Section F.

L.3.1 Offerors are required to submit the following information in support of this Factor:

L.3.1.1 Manufacturing Facilities: Identify the proposed facility (ies) specifically intended for use in Refurbishment. Provide the dimensional size of all structures, storage areas, lots, test facilities, open areas, and shipping/receiving areas. Offeror must distinguish between existing facilities and proposed plans to obtain facilities. Provide a milestone schedule for any new facility construction or leasing, and identify the size and capacity of the new facility and any impact that the new facility construction or leasing may have on the proposed Refurbishment schedule. In the case of leasing arrangements, provide a copy of the lease document. Lastly, provide substantiating information establishing the conformance of the proposed facility location with the requirements of C.12. Location. If you plan to use subcontractor support, address the above details with regard to subcontracted effort. Offerors shall provide photographs of the proposed facilities as part of the proposal.

L.3.1.2 Key Tooling and Equipment: Identify the key tooling and equipment required and categorize the equipment and tooling in accordance with its proposed use. Offerors must distinguish between existing tooling and equipment and proposed plans to obtain tooling and equipment. Provide milestones for the operation availability of all key tooling and equipment. Address any problems that the availability of equipment may have on Refurbishment and how you will remedy that problem. If you plan to use major subcontractor support, address the above details with regard to subcontracted effort. Offerors shall provide photographs of the proposed tooling as part of the proposal.

L.3.1.3 Refurbishment Approach: Describe your proposed Refurbishment facility(ies) layout to accommodate the maximum daily Refurbishment rate to be refurbished under the contract as well as the Unscheduled Maintenance Actions required under the contract. The layout should identify the progressive physical flow of hardware within the proposed Refurbishment site(s). The progressive physical flow shall detail the flow process from the point of material receipt and storage through sub-assembly work, final assembly, prep and ship

L.3.1.4 Availability of Personnel. Discuss planning to provide for the availability of personnel to satisfy the refurbishment, given the offerors refurbishment approach as provided above. Specifically discuss the present availability of personnel (heads and skills) and, where available heads (by skill) are not available to satisfy the offerors personnel needs (as identified in the proposed response

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above, discuss in detail your plans to provide for the remaining required personnel to satisfy the delivery rates provided in Section F based upon the offerors refurbishment approach as provided in above.

L. 4 Volume III Performance Risk Factor. The Performance Risk Factor consists of two subfactors, Experience and Past Performance. Utilizing information provided by the offeror, the Government will assess relative risk as follows:

( a ) EXPERIENCE involves the Governments determination of the extent to which the offeror has, or does not have, recent and relevant performance history of work similar to the requirements of this RFP.

( b ) PAST PERFORMANCE involves the Governments determination of the extent to which the offerors performance history represents prime contract management of relevant contracts, considered with respect to quality, responsiveness and timeliness.

L.4.1 PERFORMANCE RISK INFORMATION REQUIREMENT: PERFORMANCE APPROACH

L.4.1.1 In support of the proposal for the Performance Risk Factor, so that the similarity of prior work to LTV TPER can be assessed, offerors are requested to submit information about the approach to performing the effort. This Performance Approach is defined as the methods to be employed in performing the SOW, including the organization proposed by the offeror to accomplish the goals and objectives of the contract. This organization includes the prime contractor as the overall manager of the effort but also is likely to include an array of subcontractors and team members who will each perform discreet elements of the work. For the specific work elements and capabilities highlighted below in the experience considerations, offerors shall identify the entity that will perform each element. For the purpose of this evaluation, performance of the work means direct, first level supervision of its accomplishment regardless of the actual employer of the individual executing the task. For convenience, a Performance Approach matrix is attached as attachment 008. The offerors shall fill in this matrix with the relevant information requested. Failure to fill in and provide the matrix at attachment 008 may subject your proposal to rejection for failure to meaningfully respond to the solicitation.

L.4.2 Volume IIIA - EXPERIENCE Subfactor: In this section the offeror shall describe recent and relevant experience for itself and any subcontractors performing any aspects of the considerations highlighted below.

L.4.2.1 CONTRACT INFORMATION REQUIREMENTS

L.4.2.1.1 In the Experience volume, we request that you provide information on recent, relevant contracts for (i) you, and (ii) your proposed subcontractors/team members as detailed in attachment 008. These may include foreign, federal, state, local and private industry contracts. Recent experience includes performance of contracts occurring within approximately 3 years of the date of issuance of this solicitation

L.4.2.1.2 For each entity performing any of the discreet work elements described in the consideration listed below, as described in attachment 008, please provide the following information for each contract (for convenience a format is provide at attachment 009):

- (a) Contract Number (and delivery order number if applicable)
- (b) Contract Type
- (c) Total Value of the Contract:(beginning & ending value)
- (d) Delivery Schedule (beginning, ending, & average monthly rates)
- (e) Government or commercial contracting activity address, telephone number and e-mail.
- (f) Procuring Contracting Officers (PCO) and/or Contract Specialists name, telephone number and e-mail
- (g) Government or commercial administrative contracting officer (ACO), contracting officers representative (COR), performance certifier, and/or quality assurance representative (QAR), name, telephone number and email.
- (h) A detailed description of scope of work requirements and a discussion of\~the similarities between the cited contract scope and the scope of this RFP. \~
- (i) The dates of contract performance.
- (j) Any subcontracting or teaming agreements.

L.4.2.2 EXPERIENCE CONSIDERATIONS

L.4.2.2.1 Offerors shall provide detailed information regarding the prime and any team members experience with the following four considerations.

Consideration #1: Experience with -10/-20 Maintenance

Offerors shall focus on demonstrating experience with the following work tasks to support the experience of the team member(s) that will be performing the work contemplated by this consideration. For each of the work tasks, provide information about experience with the specific HMMV models that are the subject of the LTV TPER. Offerors who do not possess this specific experience may provide other experience, but shall explain thoroughly how this other experience is similar to performing the work task on the LTV TPER HMMV models and specifically how the risk of unsuccessful performance is reduced by its experience.

a. Experience with performing scheduled maintenance.

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b. Experience with diagnostic troubleshooting and performance of unscheduled maintenance.

c. Experience with Removal and Replacement of major components

Consideration #2: Experience with -10/-20 Maintenance at comparable volumes

Offerors shall focus on demonstrating experience with the following work tasks to support the experience of the team member(s) that will be performing the work contemplated by this consideration. For each of the work tasks, provide information about experience with the specific HMMWV models that are the subject of the LTV TPER. Offerors who do not possess this specific experience may provide other experience, but shall explain thoroughly how this other experience is similar to performing the work task on the LTV TPER HMMWV models and specifically how the risk of unsuccessful performance is reduced by its experience.

a. Experience with performing scheduled maintenance at rates of up to 180 vehicles/month.

b. Experience with diagnostic troubleshooting and performance of unscheduled maintenance at rates of up to 180 vehicles/month.

c. Experience with Removal and Replacement of major components at the rates contemplated by the proportions for each listed subcomponent specified in Section C.

Consideration #3: Experience in Kuwait

Offerors shall focus on demonstrating experience with the following work tasks to support the experience of the team member(s) that will be performing the work contemplated by this consideration. For each of the work tasks, provide information about experience working in Kuwait, which is where the LTV TPER must be performed. Offerors who do not possess this specific experience may provide other experience, but shall explain thoroughly how this other experience is similar to performing in Kuwait and how the risk of unsuccessful performance is reduced by its experience.

a. Experience with recruiting, hiring, and deploying to Kuwait, Third Country National (TCN) personnel.

b. Experience with recruiting, hiring, and deploying to Kuwait United States ex-patriot and other western personnel.

c. Experience with establishing and operating a Contractor owned facility in Kuwait.

Consideration #4: HMMWV Experience

Offerors shall focus on demonstrating experience with the following to support the experience of the team member(s) that will be providing the capability contemplated by this consideration. For each of the capabilities, provide information about experience as the OEM for HMMWV models under LTV TPER. Offerors who do not possess this specific experience may provide other experience, but shall explain thoroughly how this other experience is similar to HMMWV OEM experience and how the risk of unsuccessful performance is reduced by its experience.

a. Familiarity with the design of the HMMWV.

b. Experience with the maintenance procedures for the HMMWV.

c. HMMWV parts acquisition experience

Included is access to an ongoing production line with parts inventory or possession of a Bill Of Material (BOM) with sources so that parts may be effectively acquired.

L.4.3 Volume IIIB - Past Performance. Offerors are strongly encouraged to submit the Past Performance sub-volume to Lisa Butt at lisa.butt@acom.army.mil, by 20 May 07 but no later than the date set for receipt of proposals.

L.4.3.1. Questionnaires: A past performance questionnaire is provided at attachment 010. A copy of the "Past Performance Questionnaire" will also be posted on the website for your use in electronically sending it to your customers. For the contracts offered for evaluation, the Offeror shall send a copy of the past performance questionnaire directly to (a) the federal, state and local government agency, and (b) the commercial private industry customers which had past performance working with them on similar/relevant requirements. Immediately upon receipt of the solicitation and based on identification of your most recent and relevant customers, the Offeror shall send the questionnaire to the appropriate Contracting Officer's Representative (COR) and Procuring Contracting Officer (PCO), or other appropriate technical and contracting individuals. The Offeror shall request that these individuals complete the questionnaire and forward it electronically directly to the Government at lisa.butt@us.army.mil no later than five (5) days before the solicitation closing date (See Block #9 of the SF 33 cover page to this solicitation).

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L.4.3.2 Past Performance Proposal Submission Requirements: The Offeror is required to provide the following:

L.4.3.3. Recent Contract Information. The Offeror shall identify and submit no more than five of the most recent/relevant contracts. These contracts may include Federal, State, and local government and commercial contracts. Recent contracts are those with any performance occurring within the three years prior to the date this RFP was issued.

L.4.3.4. Relevant Contract Information. The Government will evaluate the Past Performance of the prime contractor only. Performance of the LTV TPER effort will require the contractor to manage a wide range of performance activities, and experience has shown that this is likely to involve an array of subcontractors and team members. Your submitted past performance contracts shall address your previous efforts in performing prime contract management of efforts similar in performance approach to the LTV TPER.

For each of your recent and relevant past contracts, provide the following information:

- a. Contract Number and company or agency that awarded the contract
- b. Narrative Description of the work scope and dollar value and a comparison with the work scope and anticipated dollar value of this solicitation
- c. Contracting point of contact, technical point of contact for that customer, including their addresses, phone numbers, and e-mail addresses
- d. A discussion of the performance approach similarities of the prime contract management effort to that required by LTV TPER.
- d. A discussion of any noteworthy quality, delivery, or customer satisfaction accomplishments or recognition
- e. A discussion of any quality, delivery, or customer problems that occurred, how they were resolved, and steps taken to avoid similar problems in the future.

Note: If the point of contact does not speak English, it is the Offerors responsibility to have an interpreter present if this person is contacted by the Government.

L.4.3.5 Thorough and Complete Information: The Government does not assume the duty to search for data to cure problems found in proposals. The burden of providing thorough and complete past performance information remains with you.

L.5. Volume IV Price Factor

L.5.1 Offeror will insert unit prices for all CLINs as instructed in spreadsheet at Attachment 011. Offeror will provide the following prices for each ordering period.

L.5.1.1 For the firm fixed price CLINs for mandatory tasks the offeror is to provide unit prices per vehicle for each quantity range. The quantity ranges refer to the monthly Refurbishment rate for all vehicle types combined regardless of vehicle mix. Offeror will also provide unit prices per vehicle for each quantity range for Guaranteed Minimum CLINs.

L.5.1.2 For the firm fixed price per replacement for major items the offeror is to provide a unit price per replacement for each of the six major assemblies for each vehicle type.

L.5.1.3 For the T&M labor portion covering unscheduled maintenance the offeror is to provide fully built-up prices per hour for each required labor skill category.

L.5.1.4 For the time-and-material-related work under the contract, as shown on Attachment 011 the offeror shall provide a material handling factor for each ordering period. Related to these proposed factors, the offeror shall provide the following data in the Price Volume. The offeror shall quantitatively show what costs are included in the proposed percentage factors for material handling costs. (The proposed percentage factors for material handling costs will be added to all allowable and allocable direct material cost that the contractor incurs as part of the time and material effort. (For example, if the factor is 10%, the contractor would be paid \$1.10 for each dollar of direct material incurred.) The factor is as provided in FAR 16.601(a)(2) and 16.601(b)(2). Transportation will be included as part of the reimbursable material and shall not be included in the material handling factor. No profit shall be included in this factor.

L.5.1.5 Consistent with the prices identified in this spreadsheet and the information contained in your Volume II Refurbishment Capability Volume, the offeror is required to submit limited cost and pricing information to support the proposed amount. The Price Factor shall include the prices for all CLINs set forth in spreadsheet at Attachment 011. All prices, as well as any pricing information provided as a result of these instructions, shall be in U.S. dollars. Also provide a basis for establishing the proposed prices of all first contract year CLINs, including verifiable and established records that are regularly maintained by the vendor, and are published or otherwise available for customer inspection. Address significant factors accounting for price differences for other contract years

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and for the Guaranteed Minimum CLINs. The above information is intended to establish the reasonableness and realism of the offerors proposed prices. Spreadsheets should be Microsoft EXCEL or compatible equivalent and should be read-only.

L.5.1.6 Labor Spreadsheet: The offeror is required to provide an electronic spreadsheet for labor. All direct labor positions or categories shall be identified. Additional columns shall identify: base pay rate, nationality (ex: Local, Western, Third Country National), and general description of qualifications. Other columns may be added as appropriate. Offeror will use the general format of sample spreadsheet at attachment 011. If labor rates include allowances for overtime, fringe, foreign differential, bonuses, or other factors, identify those amounts and the derivations. Identify which if any rates are included in a current FPRA or have been audited by DCAA and include DCAA/DCMA contacts. Labor spreadsheets are required for first ordering period prices only.

L.5.1.7 Firm Fixed Price Effort: The offeror shall provide the following information on a per unit basis for the first ordering period, and second ordering period. Separate summaries shall be provided for the firm fixed price per vehicle refurbishment and fixed prices per assembly for each of the four major assembly replacement efforts. Price information for major assembly replacement should address labor offset for mandatory tasks eliminated or duplicated by the replacement. Where range pricing applies the offeror should submit this data for the quantity range price of the range with the highest evaluation weight. The offeror should provide narratives explaining significant variances for low or high quantity range prices.

1. Material Cost
2. Material Overhead
3. Touch Labor
4. Labor Overhead
5. Amortized Engineering
6. Engineering Overhead
7. Travel
8. Other Direct Costs (including non-material subcontracts)
9. FCCM
10. G&A
11. Fee/Profit
12. Quantity unit price

L.5.1.8 Price Supporting Information. The offeror is required to provide on a per unit basis narratives describing the basis and rationale for each element included in the summaries from L.5.1.7 Identify any judgmental characteristics applied and any mathematical, statistical, or other methods used in pricing, and the nature and amount of any contingencies or adjustments included in the proposed amounts. Provide current FPRA if available, pool and base information with historical data or projected costs with explanation of reasoning. Identify any DCAA audited information and DCAA / DCMA contacts.

L.5.1.8.1 Material: Offeror shall provide basis for direct material cost. This may include priced bills of material, engineering estimates with reasoning explained, historical information, etc.

L.5.1.8.2 Indirect costs and FCCM: (including Material Overhead, Labor Overhead, Engineering Overhead, G&A) Offeror shall provide basis for each indirect rate and FCCM rate.

L.5.1.8.3 Touch Labor: Offeror will provide proposed direct labor hours, rates per hour, and amounts by labor position or category.

L.5.1.8.4 Engineering Labor: If engineering is direct charged the offeror will provide proposed direct labor hours, rates per hour, and amounts by labor position or category. Spreadsheet for labor required under L.5.4.2 shall be linked or cross-referenced.

L.5.1.8.5 Travel: Offeror is required to provide proposed travel costs including but not limited to business travel, deployment costs, home leave and/or R&R travel. Include number of travelers, duration, air fare, lodging, per diem, etc. and basis for projected costs.

L.5.1.8.6 Other Direct Costs: Offeror will provide amounts and detailed basis of estimates for all other proposed direct costs if any such as facilities, tooling, setup, freight, employee housing, etc.

L.5.1.8.7 Insurance cost for assuming responsibility for all loss or damage to Government Furnished Property while in the offerors possession. Offerors shall identify the cost of insurance, and any other costs associated with this responsibility. This includes costs associated with responsibility for Government Furnished vehicles as well as responsibility for Government Furnished replacement parts.



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SECTION M - EVALUATION FACTORS FOR AWARD

M.1 Basis of Award.

M.1.1 As a result of this solicitation, the Government anticipates awarding one Indefinite Delivery/Indefinite Quantity contract to the source whose proposal is most advantageous and realistic considering the evaluation criteria described below. However, the Government reserves the right to make no award as a result of this solicitation if, upon evaluation, none of the proposals are deemed to meet the Governments requirements at an acceptable level of risk or price. The evaluation of proposals submitted in response to this solicitation will be conducted on a source selection basis utilizing a "tradeoff" process to obtain the best value to the Government.

M.1.2 The Government will weigh the evaluated proposal (other than the Price Factor) against the evaluated price to the Government. The evaluation Factors to select the most advantageous proposal are: Refurbishment Capability, Performance Risk, and Price. As part of the best value determination, the relative strengths, weaknesses and risks of each Offeror's proposals shall be considered in selecting the offer that is most advantageous and represents the best overall value to the Government.

M.1.3 Offerors must be determined to be Responsible in accordance with FAR 9.103 in order to be eligible for award. Details for the Determination of Responsibility and Trade-offs are set forth below.

M.2 Rejection of Offers. The Government may reject any proposal which:

- a. Merely offers to perform work according to the RFP terms or fails to present more than a statement indicating its capability to comply with the RFP terms without support and elaboration, as specified in the solicitation; or
- b. Reflects an inherent lack of technical competence or a failure to comprehend the complexity and risks required to perform RFP requirements due to submission of a proposal that is unrealistically high or low in price and/or unrealistic in terms of technical or schedule commitments; or
- c. Contains any unexplained, significant inconsistency between the proposed effort and the proposed price, which implies the Offeror has (1) inherent misunderstanding of the scope of work, or (2) an inability to perform the resultant contract; or
- d. An offer that is unbalanced, as to prices. An unbalanced offer is one, which is based on prices significantly high or low for one given ordering period versus another ordering period; or
- e. Fails to meaningfully respond to the Proposal Preparation Instructions specified in the solicitation.
- f. Offers a product or services that do not meet all stated material requirements of the solicitation.
- g. Is unaffordable

M.3 Evaluation and Source Selection Process

M.3.1 Evaluation Process. Selection of the successful offeror(s) shall be made following an assessment of each proposal, based on the response to the information called for in Section L of this RFP and against the solicitation requirements and the evaluation criteria described in Section M herein. Proposals will be evaluated as specified herein, to include developing narrative support for the evaluation conclusions under each Factor. The Government reserves the right to reject offers, in accordance with solicitation provision Rejection of Offers above.

M.3.1.1 Source Selection Authority. The Source Selection Authority (SSA) is the official designated to direct the source selection process and select the Offeror for contract award.

M.3.1.2 Source Selection Evaluation Board (SSEB). An SSEB has been established by the Government to evaluate proposals in response to this solicitation. The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the evaluation criteria listed for this solicitation. Careful, full and impartial consideration will be given to all proposals received pursuant to this solicitation.

M.3.1.3 Award Without Discussions. This RFP includes FAR Provision 52.215-1 Instructions to Offerors Competitive Acquisition in Section L which advises offerors that the Government intends to make award without conducting discussions. Where award will be made without discussions, exchanges with offerors are limited to Clarifications as defined in FAR 15.306(a). Therefore, the offerors initial proposal should contain the offerors best terms from a refurbishment capability, performance risk, and pricing standpoint. However, under FAR 52.215-1, the Government reserves the right to hold discussions, if necessary.

M.3.2 Importance of Price. Award will be made to the responsible Offeror whose proposal represents the best value to the Government. This may not be the Offeror with the lowest price. However, the closer the Offerors evaluations are in those Factors other than Price, the more important Price becomes in the decision. Notwithstanding the relative order of importance of the four evaluation Factors stated herein, Price may be controlling when:

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- (a) proposals are otherwise considered approximately equal in Refurbishment Capability, and Performance Risk
- (b) an otherwise superior proposal is unaffordable; or
- (c) the advantages of a higher rated, higher priced proposal are not considered to be worth the price premium.

M.3.3 As stated below, the non-price factors, when taken together, are significantly more important than the price factor. This relative weight of the price factor was adopted due to the difficult nature of the local circumstances which are considered to present an elevated level of performance/cost risk for the selected contractor, particularly for the fixed price CLINS. Because of this, and due to the critical nature of the work to be performed to the GWOT mission of the US Army in this theatre, the relative weighting of the selection criteria are intended to emphasize in both the evaluation and source selection trade-off the assessment of risk levels in the refurbishment capability and performance factor based on the extent that the proposed prices are sufficient to present not merely an acceptable, but a very high likelihood of successful performance.

M.3.4 Affordability. Price can also play a role in the Governments evaluation of the affordability of an Offerors proposal. An Offeror may not receive an award if its proposal is unaffordable.

M.3.5 Risk Assessment. The Government will assess the risks (proposal risk and performance risk) of the Offerors proposal. It is important to distinguish the difference between proposal risk and performance risk.

M.3.5.1 Proposal Risks. Proposal Risks are those risks associated with an Offerors proposed approach in meeting the Governments requirements. Proposal Risk is assessed by the SSEB and is integrated into the assessment of the Refurbishment Capability, Performance Risk and Price Factors.

M.3.5.2 Performance Risks. Performance Risks are those risks associated with the probability that an Offeror will successfully perform the solicitation requirements as indicated by that Offerors record of past performance. Performance Risk will be assessed by the SSEB in the Performance Risk Factor.

M.3.6 Determination of Responsibility. Per FAR 9.103, contracts will be placed with only Contractors that the Contracting Officer determines to be responsible, that is, those who satisfactorily perform the necessary tasks and delivery of the required items on time. Prospective Offerors, in order to qualify as sources for this acquisition, must be able to demonstrate that they meet standards of responsibility set forth in FAR 9.104-1 and FAR 9.104-3(b). In addition, the Government may assess the Offerors financial and management capabilities to meet the solicitation requirements. Accordingly, the Government reserves the right to reject an Offeror who cannot satisfy the Governments requirements as se forth in this RFP. The Government reserves the right to conduct a Pre-Award Survey on any or all Offerors (or their significant subcontractors, defined as any subcontract dollar value in excess of \$5,000,000 per year or if the subcontracted work is critical to the whole) to aid the PCO in the evaluation of each Offerors proposal and ensure that a selected Contractor is responsible. No award can be made to an Offeror who has been determined to be not responsible by the Contracting Officer. To make sure that you meet the responsibility criteria at FAR 9.104, we may:

- (1) arrange a visit to your plant and perform a necessary Pre-Award Survey, or
- (2) ask you to provide financial, technical, production, or managerial background information. If you don't provide us with the data we ask for within 7 days from the date you receive our request, or if you refuse to have us visit your facility, we may determine you non-responsible. If we visit your facility, please make sure that you have current data relevant to your proposal available for our team to review.

M.3.7 Evaluation Criteria

a. Evaluation Factors: The three (3) Evaluation Factors are:

- (1) Refurbishment Capability
- (2) Performance Risk
- (3) Price

b. The Refurbishment Capability Factor is most important and is more important than the Performance Risk Factor. The Performance Risk Factor is significantly more important than the Price Factor. Additionally, as required to be defined by FAR 15.304(e), the non- Price Factors of Refurbishment Capability and Performance Risk, when combined, are significantly more important than the Factor of Price.

c. The Performance Risk Factor is further divided into two subfactors: Experience and Past Performance. The Experience subfactor is more important than the Past Performance subfactor. The evaluation of proposals in response to this solicitation will be performed as follows:

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M.3.7.1 Refurbishment Capability Factor.

M.3.7.1.1 The Army is seeking a low risk Refurbishment capability based on to the maximum extent an existing capability. The area of Refurbishment Capability will assess the proposal risk probability (based on the information supplied in response to Section L) that the Offeror and its subcontractors will timely achieve performance satisfying Contract requirements. Offerors whose proposal indicates a refurbishment capability that is not currently available to meet the delivery requirements of the solicitation are not precluded, but will be considered higher risk than an offeror whose refurbishment capability is currently in place. Additionally, offerors whose proposed prices are assessed as either unsupported in whole or in part, or are inconsistent with the proposed refurbishment approach may be assessed as higher risk for meeting contract requirements under this factor.

M.3.7.2 Performance Risk Factor.

The Performance Risk Factor consists of two subfactors: Experience and Past Performance. The Experience subfactor is more important than the Past Performance subfactor.

M.3.7.2.1 Experience Subfactor.

M.3.7.2.1.1 Under the Experience subfactor the Government will assess the relative degree of risk that, based on the extent and relevance of experience, the offeror will timely and successfully deliver refurbished vehicles in accordance with the delivery schedule and scope of work. The Government will determine relative risk in proportion to the extent to which the offerors previous experience is highly, or not highly, relevant to the requirements of this RFP.

M.3.7.2.1.2 The Government will determine the relevance of previous experience to the requirements of this RFP by assessing the degree to which the performance approach used in the cited contract is similar to the performance approach to be employed in the contract resulting from this RFP. Therefore, offerors will not receive any credit in the evaluation for proposed experience of any team member if that team member is not performing the identical work under LTV TPER.

M.3.7.2.2 Past Performance Factor.

a. The assessment of Past Performance will be based on the Prime Offerors past record of contract performance, of contracts performed within the last three years, as it relates to the probability that the Offeror will successfully accomplish the required effort. Proposed subcontractors Past Performance will not be assessed in the evaluation, only the proposed Prime Contractors Past Performance will be considered. The assessment of relevance of prior work will be based on how similar the prime contract management performed under the prior contracts is to the LTV TPER in performance approach. The Government will determine the similarity of previous experience to the requirements of this RFP by assessing the degree to which the performance approach used in the cited contract is similar to the performance approach to be employed in the contract resulting from this RFP, including the extent that the offeror has previously employed the subcontractors proposed under LTV TPER. The assessment of the quality of past performance will consider customer satisfaction, delivery compliance, technical compliance, and subcontract/vendor management. The assessment of the similarity of the prior work to the LTV TPER and the assessment of the quality of the prior work as assessed by customers will be combined into a risk assessment regarding how likely successful the offeror will be in performing the LTV TPER contract.

b. Significant achievements, problems, or lack of relevant data in any element of the work can become an important consideration in the source selection process. The existence of negative prior performance findings may result in a rating that reflects elevated performance risk. Offerors without a record of any relevant Past Performance upon which to base a meaningful performance risk prediction will be rated as "Unknown Risk," which is neither favorable nor unfavorable.

c. In evaluating each Offeror's delivery compliance, the Government will look at the Offeror's delivery performance, against the contracts original delivery schedule unless the delay was Government caused. Schedule extensions that were the fault of the Offeror, even if consideration was provided, will be counted against the Offeror. The Government will also evaluate general trends in past performance, including demonstrated corrective actions.

d. Additionally, the Offeror may be evaluated based on other internal Government or private source information. While the Government may elect to consider data obtained from external sources other than the proposal, the burden of providing thorough and complete past performance information rests with the Offeror.

M.3.8.1 Price Factor

M.3.8.1.1 The Price Area evaluation will consider the total evaluated price to the Government. The assessment of total evaluated price will include consideration of the reasonableness, realism and affordability of the proposed fixed prices, T&M hourly rate prices, and T&M material handling factor. The total evaluated cost to the Government will include the total evaluated price from attachment 11 plus the government added Government-owned property factor IAW 52.245-4001. A price is considered reasonable if that price does not exceed what would be incurred by a prudent person in the conduct of competitive business. Realism asks the question, "Does the proposal accurately reflect the offeror's proposed effort to meet program objectives and requirements?" The results of the realism assessment may be used in the assessment of proposal risk under the Refurbishment Capability actor. In the event that the offerors Price Factor proposal either (a) is assessed as lacking realism under either the FFP or T&M portions of the proposal, or (b) is inconsistent with the offeror's Refurbishment Capability Factor Proposal and therefore reflects a lack of price realism relative to proposal assertions made

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under non-Price factors, the evaluation of the Refurbishment Capability Factor will be downgraded commensurate with the extent and impact of the Realism shortfalls. Consideration of affordability may be controlling in circumstances where two or more proposals are otherwise adjudged equal, or when the superior proposal is at a price which the government cannot afford. Additionally, price may be controlling where the non-price advantages of a particular proposal are not considered worthy of the additional price involved. Price reasonableness and realism may be evaluated by various means such as historical data, experience available from Government sources, and information provided in the offerors Refurbishment Capability Proposal. The results of the realism assessment may be used in the assessment of proposal risk and in determining offeror responsibility but will not be used to adjust the offerors total evaluated price.

M.3.8.1.2 For the Fixed Price CLINs, for work performed by the prime contractor or its subcontractors, the evaluation of realism seeks to determine whether the proposed prices per vehicle refurbishment or per major assembly replacement are likely to achieve contract requirements and objectives, including whether the proposed labor rates are realistic to hire and retain the labor skills proposed by the offeror. The evaluation will also include whether the proposed per vehicle or per assembly rates realistically include all other associated costs such as ordering of repair parts either through Government supply system or through a T&M CLIN, allowance for overtime, material handling or storage, clerical, supervision, quality assurance or other costs. In doing so, the Government will examine the offerors narrative requested in Section L that supports the proposed prices.

M.3.8.1.3 With regard to the T&M hourly labor rates, for work performed by the prime contractor or its subcontractors, the evaluation of realism seeks to determine whether the proposed labor rates for both the prime offeror and any subcontractors, are likely to achieve contract requirements and objectives, and whether the proposed hourly rates are realistic to hire and retain the labor skills proposed by the offeror. The evaluation will also include whether the proposed hourly rates realistically include all other associated costs such as ordering of repair parts either through Government supply system or through a T&M CLIN, allowance for overtime, material handling or storage, clerical, supervision, quality assurance, or other costs whether normally direct or indirect. In doing so, the Government will examine the offerors narrative requested in Section L that supports the proposed prices.

M.3.8.1.4 The total evaluated price will be determined through the summing in spreadsheet at Attachment 011 as filled in by the offeror IAW L.5.1. For purposes of evaluation only, for the firm fixed price CLINs for mandatory tasks, a weighted average unit price will be multiplied by the evaluated quantity. For purposes of evaluation only for the major assembly replacement CLINs the offerors proposed fixed price per assembly will be multiplied by the government's estimated annual quantity of replacements. For purposes of evaluation only, for the T&M portion covering unscheduled maintenance, for each required skill the contractors fixed price per hour will be multiplied by the governments estimated annual hours for that skill.

M.3.8.1.5 The total evaluated prices for material under the time and material CLINS based on direct material of as they appear on the T&M tab of attachment 011, plus the offeror's proposed material handling factor(s). Note that this government estimated material amount is defaulted in the evaluated price spreadsheet at Attachment 011. In order that all offerors are evaluated on the same basis the material cost is considered to be the purchase price plus transportation of parts whether purchased by the prime contractor or a subcontractor. Any subcontractor costs associated with T&M material must be included in the material factor.

M.3.8.1.6 Evaluation of use of existing Government-owned property. For purposes of evaluation only, the unit evaluation factors for each classification of property, computed IAW 52.245-4001, shall be added by the Government to the total evaluated price from attachment 11.

\*\*\* END OF NARRATIVE M 0001 \*\*\*

Status	Regulatory Cite	Title	Date
M-1 ADDED	52.245-4001 (TACOM)	EVALUATION OF USE OF EXISTING GOVERNMENT-OWNED PROPERTY	MAR/1985

(a) Rent-free use of existing facilities, special test equipment, and/or special tooling, title to which is in the Government or to which the Government has the right to take title (all of which is herein described as property), including rent-free use by prospective subcontractors, will be a consideration in the evaluation of responses to this solicitation. For purposes of evaluation only, the unit evaluation factors for each classification of property, computed as follows, shall be added by the Government to the price or prices offered. The evaluation factors shall be computed by multiplying the acquisition cost of each item of property by the rental rates specified below, and then multiplying the product obtained by the number of months of use proposed. A minimum of one month of use shall be required for purposes of evaluation. Fractional portions of a month shall be counted as a full month. This final product shall then be divided by the total quantity of units to be produced using such property to determine the unit evaluation factors. The factors shall be separately set forth by the offeror under the offered unit prices.

Monthly Rental Rates

- (1) For land and land preparation, buildings, building installations, and land installations other than those items specified

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in (2) below: the prevailing commercial rate.

(2) For industrial plant equipment of the types covered by Federal Supply Classification Code Numbers 3405, 3408, 3410, 3411 through 3419 (machine tools), and 3441 through 3449 (secondary metalforming and cutting machines), the following rates shall apply:

<u>Age of Equipment</u>	<u>Monthly Rental Rates</u>
0-2 years	3.00%
Over 2 to 3 years	2.00%
Over 3 to 6 years	1.50%
Over 6 to 10 years	1.00%
Over 10 years	0.75%

(3) For personal property and equipment not covered in (1) and (2) above (including all production equipment not in the Federal Supply Classification Codes set forth above, and including special tooling and special test equipment), the following rates shall apply:

- Two percent (2.00%) per month for electronic test equipment and automotive equipment;
- One percent (1.00%) per month for special tooling and for all other property and equipment.

(b) If any item of property is to be used on other work for which use has been authorized during the period such property is requested for use on any contract resulting from this solicitation, the evaluation factors shall be calculated in accordance with the following: the acquisition cost of each item of property shall be multiplied by the rental rates specified for the applicable classification of property set forth above, and the product obtained shall then be multiplied by the number of months of rent-free use requested. The resulting product shall be multiplied by a fraction, the numerator of which is the amount of use of the property proposed under this solicitation, and the denominator of which is the sum of the previously-authorized use of the property during the period of proposed use and the use proposed under this solicitation. The final product shall then be divided by the total quantity of units to determine the unit evaluation factor. The measurement unit for determining the amount of use to be considered in establishing the fraction referred to in the foregoing calculation shall be direct labor hours, sales, hours of use, or any other measurement unit which will result in an equitable apportionment of the factor. The measurement unit used and the amount of respective uses in sufficient detail to support the proration shall be set forth for each item of property.

(c) For the purposes of determining the evaluation factors set forth above, the following definitions apply:

(1) The term acquisition cost means the total cost to the Government for an item of property, including the cost of (i) transportation, (ii) installation, (iii) accessories to be used with the item, and (iv) any rebuilding and modernization which has enhanced the original capability of the item;

(2) The age of an item of property shall be based on the year in which it was manufactured, with an annual birthday on 1 January of each year thereafter. On 1 January following the date of manufacture, the item shall be considered one year old; and on each succeeding January 1st, it shall become one year older (thus, an item manufactured on 15 July 1978 would be one year old on 1 January 1979, and over two years old on and after 1 January 1980).

(d) Where this solicitation provides that the property is offered for use on an as-is basis, F.O.B. loading dock at present location, the Government shall add to the offered price, in addition to the evaluation factors described above, a factor, for purposes of evaluation, which will be composed of the costs to the Government of making such property available at the F.O.B. point, including the costs of disconnection, preparation for shipment, and placement on the loading dock.

[End of Provision]